



Your Listing Asset Management Company

30-DAY REPORT FOR YOUR LISTINGS

EXECUTIVE SUMMARY

You currently have **21,449** listings, and you are subscribed to **27** channels. **11,204** of your properties have been visited at least 1 time over the last 30 days. **19** of your brokers currently have a paid subscription to ListHub. You currently have **212** registered brokers using ListHub.

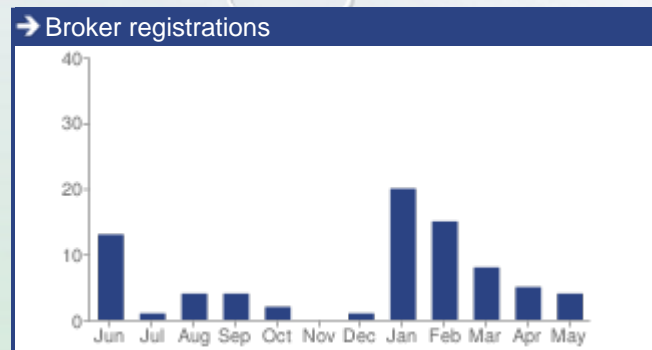
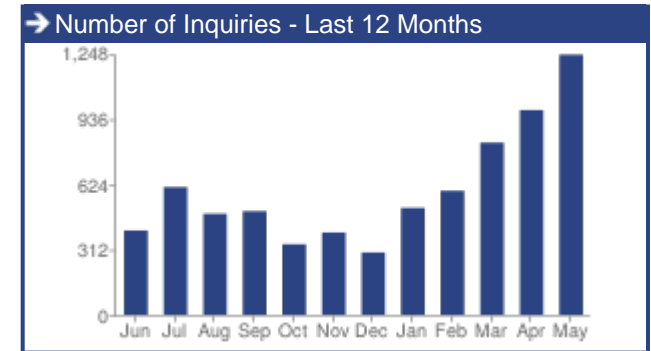
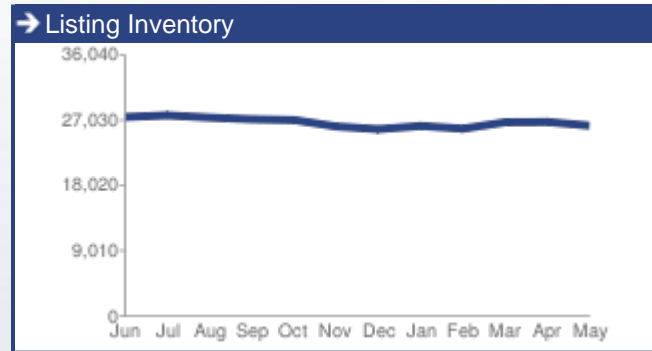
Terms are defined on the last page of this report.

→ Top Channels by Number of Visits

	Visits	% of Visits
1. Yahoo! Real Estate	12,006	34.9%
2. Google Maps	8,114	23.6%
3. Trulia	2,988	8.7%

→ Top Locations of Your Online Consumers

	Visits	% of Total Visits
1. Jacksonville, FL	10,275	31.0%
2. Orange Park, FL	1,397	4.2%
3. Saint Augustine, FL	920	2.8%



→ Top Listing Agents (their online performance ranking)

Agent	Agent ID	Listing Count	Click-Throughs (Visits)	Inquiries	Performance Rank
JEANELL WILSON	2424	23	180	47	1st
KIMBERLY OSBORNE	29792	8	138	42	2nd
PENNY NURNEY	100143	19	103	45	3rd

→ Top Property Categories

Description	Listing Count	Click-Throughs (Visits)	Inquiries	Performance Rank
\$100K - \$200K - 3BR Residential - For Sale	2,829	3,138	15	1st
\$1K - \$2K - 3BR Rentals - For Rent	556	2,015	290	2nd
\$1K - \$2K - 4BR Rentals - For Rent	306	1,433	163	3rd

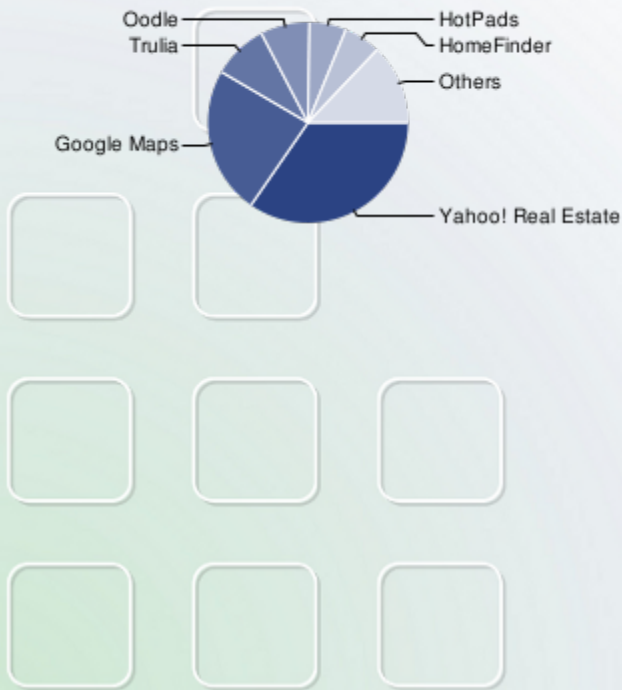
30-DAY REPORT FOR YOUR LISTINGS

DETAILED ANALYSIS: CHANNEL COMPARISON CHART

This report shows a comparison of activity generated from your listings online. Data is collected from the following two sources to report the Inquiries: 1) Inquiries from ListHub hosted property pages are included. 2) Inquiries generated directly from the channel Web sites are included for channels which have chosen to provide ListHub with this data. Inquiry data generated on the brokerage Web site is not included in the report.

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Visits by Channel



How Do The Internet Marketing Channels Compare?

Channel	Listings		Consumer Traffic		Inquiries		
	Setup	Total	Property Views	Click-Throughs (Visits)	Emails	Phone Views	Total
AOL Real Estate	MLS-ALL	14,492	N/A	44			
CLRSearch	MLS-ALL	14,634	N/A	98			
Cyberhomes	MLS-ALL	14,476	N/A	102			
DataSphere	Opt-In	8,148	N/A	354			
Enormo	Opt-In	11,919	N/A				
eRealInvestor	Opt-In	11,877	N/A				
FreedomSoft	Opt-In	7,515	N/A				
FrontDoor	MLS-ALL	14,866	N/A	317			
Google Maps	MLS-ALL	21,422	N/A	8,114			
HomeAwayRealEstate	Opt-In	7,507	N/A	11			
HomeFinder	MLS-ALL	16,386	5,571	1,930	3		3
HomeOnTheTube	Opt-In	7,515	N/A				
Homes.com	Opt-In	7,644	N/A	507			
HomeTourConnect	Opt-In	7,515	N/A				
HomeWinks	Opt-In	7,585	N/A				
HotPads	MLS-ALL	15,666	37,800	1,966	503	682	1,185
Keller Williams	Opt-In	808	N/A				
LakeHomesUSA	Opt-In	11,930	N/A	312			
Listings-to-Leads	Opt-In	855	N/A	12			
Luxury Registry	Opt-In	6,661	N/A				
MyHomeRenter	Opt-In	565	N/A				
MyREALTY.com	MLS-ALL	19,932	N/A	15			
Oodle	MLS-ALL	16,309	N/A	2,794			
Overstock	Opt-In	8,220	N/A	280			
PropBot	MLS-ALL	19,951	N/A	1			

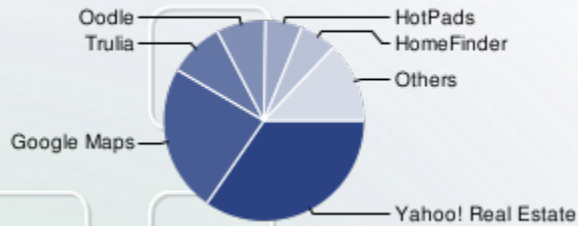
30-DAY REPORT FOR YOUR LISTINGS

DETAILED ANALYSIS: CHANNEL COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online. Data is collected from the following two sources to report the Inquiries: 1) Inquiries from ListHub hosted property pages are included. 2) Inquiries generated directly from the channel Web sites are included for channels which have chosen to provide ListHub with this data. Inquiry data generated on the brokerage Web site is not included in the report.

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Visits by Channel



How Do The Internet Marketing Channels Compare?

Channel	Listings		Consumer Traffic		Inquiries		
	Setup	Total	Property Views	Click-Throughs (Visits)	Emails	Phone Views	Total
Property Pursuit	Opt-In	7,507	N/A	1			
Property Shark	Opt-In	7,541	N/A	2			
RealtyStore	Opt-In	7,515	N/A	195			
RealtyTrac	Opt-In	7,541	N/A	152			
Relocation.com	Opt-In	7,537	N/A				
RELOHomeSearch	Opt-In	658	N/A	275			
Showing Suite	Opt-In	39	N/A				
Trulia	MLS-ALL	15,095	N/A	2,988			
TweetLister	Opt-In	7,554	N/A	1			
USHUD.com	Opt-In	7,515	N/A				
Vast	MLS-ALL	16,276	N/A	887			
Yahoo! Real Estate	MLS-ALL	14,944	N/A	12,006	26		26
Zillow.com	MLS-ALL	15,389	N/A	1,074			
Organic	N/A	N/A	N/A	1			
<b>Total</b>		<b>0</b>	<b>43,371</b>	<b>34,439</b>	<b>532</b>	<b>682</b>	<b>1,214</b>



Your Listing Asset Management Company

30-DAY REPORT FOR YOUR LISTINGS

DETAILED ANALYSIS: PROPERTY CATEGORIES

This report shows the categories of your top listings ranked based on the number of visits/click-throughs, inquiries and listings.

Terms are defined on the last page of this report.



Listing Activity by Inventory Category

Description	Listing Count	Click-Throughs (Visits)	Inquiries	Performance Rank
\$100K - \$200K - 3BR Residential - For Sale	2,829	3,138	15	1st
\$1K - \$2K - 3BR Rentals - For Rent	556	2,015	290	2nd
\$1K - \$2K - 4BR Rentals - For Rent	306	1,433	163	3rd
\$100K - \$200K - 4BR Residential - For Sale	1,018	2,100	5	4th
\$200K - \$300K - 4BR Residential - For Sale	995	1,367	2	5th
\$200K - \$300K - 3BR Residential - For Sale	951	1,242	6	6th
\$900 - \$1000 - 3BR Rentals - For Rent	168	531	115	7th
\$100K - \$200K - 3BR Residential - Foreclosure	670	721	1	8th
\$1K - \$2K - 2BR Rentals - For Rent	176	353	87	9th
\$100K - \$200K - 4BR Residential - Foreclosure	455	658	0	10th

There are an additional 730 inventory categories that are not shown.

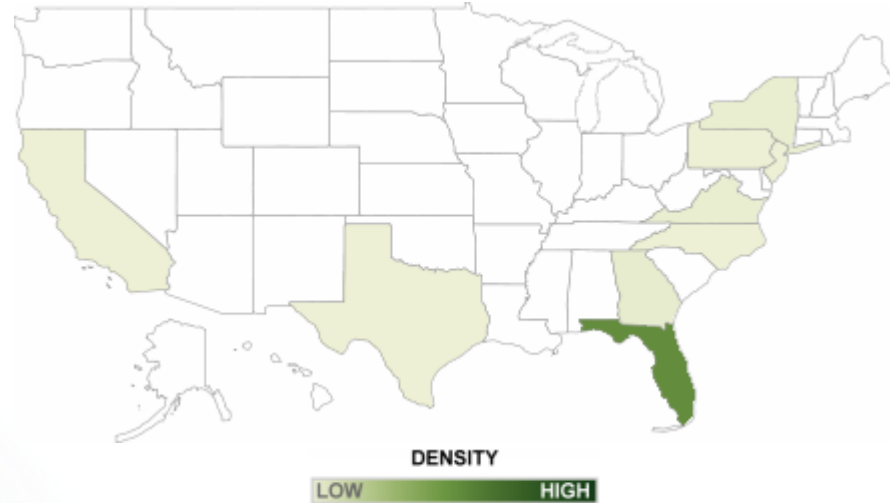
30-DAY REPORT FOR YOUR LISTINGS

**DETAILED ANALYSIS: LOCATION OF YOUR ONLINE CONSUMERS**

The shading on the map shows the relative number of consumers in each state that visited your properties online based on GIS coding.

GIS coding is technology used to geographically locate online consumers.

*Terms are defined on the last page of this report.*



→ Top States				
State	Visits		Inquiries	
	Total	Percent	Total	Percent
Florida	18,798	56.7%	1	100.0%
Georgia	1,378	4.2%	0	0.0%
New York	1,026	3.1%	0	0.0%
Virginia	970	2.9%	0	0.0%
Texas	717	2.2%	0	0.0%
North Carolina	678	2.0%	0	0.0%
California	672	2.0%	0	0.0%
New Jersey	654	2.0%	0	0.0%
Pennsylvania	592	1.8%	0	0.0%
Indiana	490	1.5%	0	0.0%
South Carolina	479	1.4%	0	0.0%
Ohio	461	1.4%	0	0.0%

→ Top Cities				
City	Visits		Inquiries	
	Total	Percent	Total	Percent
Jacksonville, FL	10,275	31.0%	1	100.0%
Orange Park, FL	1,397	4.2%	0	0.0%
Saint Augustine, FL	920	2.8%	0	0.0%
Gainesville, FL	801	2.4%	0	0.0%
Ponte Vedra Beach, FL	300	0.9%	0	0.0%
Noblesville, IN	256	0.8%	0	0.0%
Miami, FL	233	0.7%	0	0.0%
Palatka, FL	233	0.7%	0	0.0%
Atlantic Beach, FL	231	0.7%	0	0.0%
Middleburg, FL	231	0.7%	0	0.0%
Jacksonville Beach, FL	216	0.7%	0	0.0%
Orlando, FL	202	0.6%	0	0.0%

30-DAY REPORT FOR YOUR LISTINGS

EXPLANATION OF TERMS

→ Explanation of Terms

**Agent ID** - Each agent has a unique user ID per MLS and per office. Since it is possible for some agents to hold more than one agent ID, the ID is included for the purpose of distinction.

**Channel labeled "Organic"** - an instance when the consumer was taken to the property page hosted by ListHub by a means other than one of the channels, such as when the consumer searches for a specific property address in a search engine and is taken directly to the property page.

**Click-Throughs (Visits)** - occurs when a consumer is redirected to the property page for that listing (for example the ListHub hosted property page or property page on the brokerage Web site).

**Inquiries** - an event where the consumer starts an interaction with the broker or agent using one of the links on the ListHub hosted property page or by using a link on the channel Web site. This would result in the broker/agent receiving an email with a return email address for the consumer. The number of times a consumer clicked on "Click to view phone number" is also measured and reported under "Inquiries".

**Listing Count** - the number of active listings that each agent has on the date of the report, or the number of active listings in a property category on the date of the report.

**Listing Inventory** - the total active listings that are being pulled from the MLS each month.

**N/A on Property Views** - Reporting on Property View data requires that the Internet marketing channel shares detailed information on the number of times consumers accessed the property view for each property. The n/a indicates that property view data is not yet available for the site.

**Performance Rank** - ListHub uses unique algorithms to determine the performance of listings within certain property categories as well as the performance of listings for each agent. This algorithm factors in the number of listings, the number of visits/click-throughs, and the number of inquiries.

**Property Views** - occurs when a consumer clicks on the thumbnail view of a property to view more details, while still on the Internet marketing channel Web site. It is from the property view that the consumer has access to the link for even more property information which would result in a "visit or click-through" when clicked.

Property views, visits, and inquiries are based on the number of listings displayed by the channel. If the channel displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.